

PRODUCT SUITE 2018/19

<u>Adventure Park Insider</u> (API) is a B-to-B magazine and digital content provider for aerial adventure park operators, experts, professionals and suppliers. It is a forum for sharing best practices, successful strategies, new products and management insights on all aspects of operations. From technology to guest safety, marketing to staffing, training to planning, Adventure Park Insider speaks to all levels within the adventure park industry.

<u>Adventure Park Insider</u> has the most comprehensive reach of operators who come from the aerial adventure park industry, the mountain resort industry, parks and recreation, climbing and camp industries. Our print audience is currently 6,000+ readers and growing fast. Our e-newsletter is delivered to the desktop of close to 5,000 adventure park professionals and our website tallies more than 6,000 unique visits each month.

We offer a complete range of channels that offer you the opportunity to get your products and services in front of our audience of decision-makers with large-scale purchasing power. Whether it's a print ad in our magazine, a banner in our monthly newsletter, a website ad, sponsored content or partnering with us on our annual Summer Ops Camp—we can deliver proven results to your bottom line.

Check out our economical packages below – bundled packages enjoy the most cost-effective pricing—these packages are quoted with a 20% discount. Or, you can choose from the à la carte options which are outlined in the media kit.

BUNDLED PACKAGES: (best value 20% discount)

Package A:

- > Full page, 4 color ad in next 3 print editions of API
- > Leaderboard web banner on <u>AdventureParkInsider.com</u> for 12 months
- > Vendor Partnership 2018 Summer Ops Camp
- > Web banner in 3 monthly e-newsletters
- > 3 Branded email blasts sent at a time of your choosing

Net cost: \$13,500

Package C:

- > Full page, 4 color ad in next 3 editions of API
- > Leaderboard web banner on <u>AdventureParkInsider.com</u> for 12 months
- > Web banner in 3 monthly e-newsletters
- > 1 Branded email blast sent at a time of your choosing

Net cost: \$11,350

Package B:

- > 1/2 page, 4 color ad in next 3 editions of API
- > Standard web banner on <u>AdventureParkInsider.com</u> for 6 months
- > Vendor Partnership 2018 Summer Ops Camp
- > Web banner in 3 monthly e-newsletters
- > 2 Branded email blasts sent at a time of your choosing

Net cost: \$5,795

Package D:

- > 1/2 page, 4 color ad in next 3 editions of API
- > Standard web banner on <u>AdventureParkInsider.com</u> for 6 months
- > Vendor Partnership 2018 Summer Ops Camp
- > 1 Branded email blast sent at a time of your choosing

Net cost: \$6,500

We would be more than happy to customize a package tailored to your marketing budget. Email sharon@adventureparkinsider.com.

A LA CARTE OPTIONS



The next 3 published editions will be:

Fall 2018 Winter 2019 Spring/Summer 2019

PRINT ADVERTISING

Rates Per Insertion:

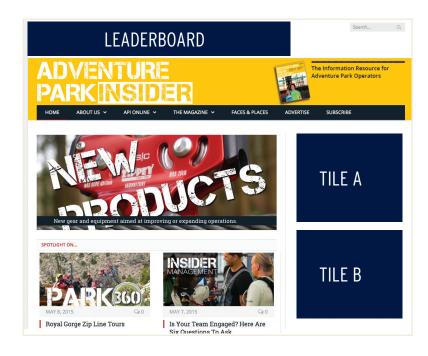
	1-time rate	2-time rate	3-time rate
1 page, 4 color	\$2,400	\$2,040	\$1,800
1/2 page, 4 color	\$1,345	\$1,145	\$995
1/4 page, 4 color	\$790	\$675	\$595
1/6 page, 4 color	\$550	\$465	\$410
1/8 b&w biz card ad	\$295	\$250	\$220

EDITORIAL HIGHLIGHTS FOR 2018/2019

- > State of the Industry Report
- > Ninja Courses and Elements
- > How to Get the Most Out of Your Insurer
- > Digital Records: Wavers and More
- > Braking Systems
- > Maintenance Tools
- > Trolleys: State of the Art

- > New Product Innovations
- > Evacuation Tools
- > In-House vs. Third Party Training
- > Maximizing Social Media
- > Employee Regulations
- > Marketing to and Serving Diverse Guests
- > The Nuts and Bolts of Nuts and Bolts

WEB BANNER ADVERTISING ON ADVENTUREPARKINSIDER.COM



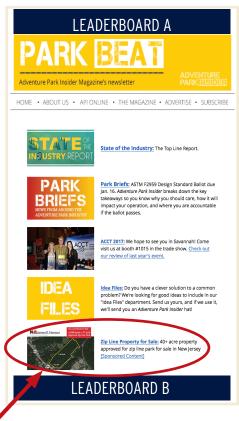
Banner ads on adventureparkinsider.com are accompanied by a live link to a specified URL. Web banners can also function as regular, print advertisements: inform, notify about a new product, increase brand awareness and so on.

Rates Per Insertion

	3-month rate	6-month rate
Leaderboard:	\$1,800	\$3,450
Tile A:	\$1,500	\$2,850
Tile B:	\$1,200	\$2,500
	.,	. ,
	12-month rate	

Leaderboard: \$6,600 Tile A: \$5,400 Tile B: \$5,100

API MONTHLY E-NEWSLETTER



LEADERBOARD B

SPONSORED CONTENT Your customized advertorial content is sent

to close to 5,000 industry professionals. The content can be hosted

by API or directed to the suppliers website. 1x send net cost: \$500

Adventure Park Insider's e-newsletter is distributed to close to 5,000 readers each month. The newsletter features unique online content published monthly. Some of the exciting sections include Park 360, Insider Marketing and Park Briefs. We have a limited number of opportunities available to run leaderboard web banners in the newsletters and are sold on a first come first served basis.

Leaderboard ALeaderboard B3 months: \$1,5003 months: \$1,4006 months: \$2,8006 months: \$2,70012 months: \$5,20012 months: \$5,100

BRANDED EMAIL BLAST

Your customized message is sent to close to 5,000 industry professionals under the trusted API brand. The content is subject to supplier's preference: Advertorial, product promotion, video, photos, etc.

Cost for a 1x send: \$550

CLASSIFIEDS

Get your classified listing in front of our more than 6,000 industry professionals. Special rates available for suppliers.

SUMMER OPS CAMP 2018

With interest in summer business continuing to grow at mountain resorts, Summer Ops Camp is the ideal venue for suppliers to showcase their products and services. We have a limited number of Vendor Partnerships available for the 2018 Summer Ops Camp at Aspen Snowmass, Colo.

Partnership Cost: \$1,595

> Hotel packages start at approximately \$715 and are all inclusive of two nights of lodging and meals. Registration for hotel packages will open in late June.



PARTNERSHIP BENEFITS:

Summer Ops Attendee Program:

- > 1/2 page, 4 color ad.
- > Company logo on cover.
- > Company logo/description listed on sponsor page.
- > A digital version of the program will be e-mailed post-show to approximately 3,500 mountain resort industry professionals including resort presidents, general managers and operators.

Summer Ops Website:

> Company logo with direct link on www.saminfo.com/summer-ops-camp

Exclusive Networking

- > Vendor tables will be available to display your product for the duration of Camp.
- > A designated Vendor Showcase time will provide the opportunity to demo your product in an outdoor area.

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